

Financial Results

First Quarter 2010



Investor & Analyst Conference Call

Duco Sickinghe, Chief Executive Officer
Renaat Berckmoes, Chief Financial Officer

April 27, 2010



Safe Harbor Disclaimer

Safe Harbor Statement under the Private Securities Litigation Reform Act of 1995.

Various statements contained in this document constitute "forward-looking statements" as that term is defined under the U.S. Private Securities Litigation Reform Act of 1995. Words like "believe," "anticipate," "should," "intend," "plan," "will," "expects," "estimates," "projects," "positioned," "strategy," and similar expressions identify these forward-looking statements related to our financial outlook, dividend policy and future growth prospects, which involve known and unknown risks, uncertainties and other factors that may cause our actual results, performance or achievements or industry results to be materially different from those contemplated, projected, forecasted, estimated or budgeted whether expressed or implied, by these forward-looking statements. These factors include: potential adverse developments with respect to our liquidity or results of operations; potential adverse competitive, economic or regulatory developments; our significant debt payments and other contractual commitments; our ability to fund and execute our business plan; our ability to generate cash sufficient to service our debt; interest rate and currency exchange rate fluctuations; the impact of new business opportunities requiring significant up-front investments; our ability to attract and retain customers and increase our overall market penetration; our ability to compete against other communications and content distribution businesses; our ability to maintain contracts that are critical to our operations; our ability to respond adequately to technological developments; our ability to develop and maintain back-up for our critical systems; our ability to continue to design networks, install facilities, obtain and maintain any required governmental licenses or approvals and finance construction and development, in a timely manner at reasonable costs and on satisfactory terms and conditions; our ability to have an impact upon, or to respond effectively to, new or modified laws or regulations and our ability to sustain or increase shareholder distributions in future periods. We assume no obligation to update these forward-looking statements contained herein to reflect actual results, changes in assumptions or changes in factors affecting these statements.

Adjusted EBITDA and Free Cash Flow are non-GAAP measures as contemplated by the U.S. Securities and Exchange Commission's Regulation G. For related definitions and reconciliations, see the Investor Relations section of the Liberty Global, Inc. website (<http://www.lgi.com>). Liberty Global, Inc. is our controlling shareholder.



Agenda

Key Operating Highlights Q1 2010

Financial Review Q1 2010

Outlook 2010

Backup



Agenda

Key Operating Highlights Q1 2010

Financial Review Q1 2010

Outlook 2010

Backup



Key Highlights Q1 2010

Consistent delivery

Operational

- Solid net new customer intake for core residential products (+121,000);
- Product leadership in broadband continues to drive uptake (+34,000);
- >1 million households now enjoy the experience of Digital TV;
- Controlled and balanced push into mobile yielded 23,000 net new customers;
- 53% of our customer base now subscribes to more than one product;
- ARPU per unique customer of €37.7, up 12% YoY driven by multiple play and DTV;
- Combined, this more than offset the expected increase in cable TV churn;

Financial

- Revenue of €316.9 million, up 11% compared to prior year, of which 9% organic;
- Adjusted EBITDA up 9% year-on-year to €163.1 million (+11% organic);
- Net profit up to €13.3 million despite higher loss on derivatives;
- Free Cash Flow of €62.9 million, or 20% of revenue.



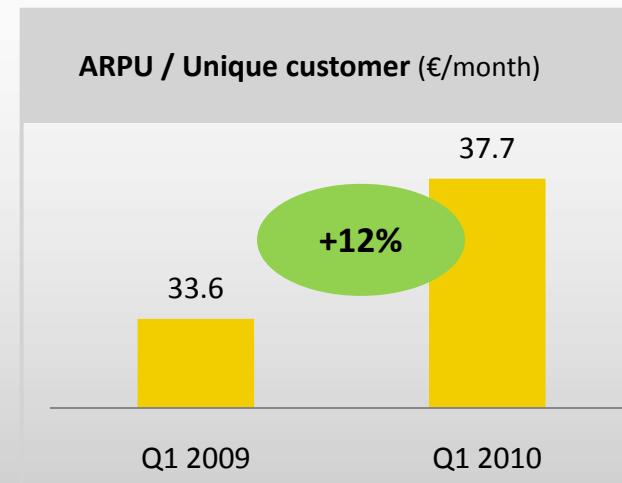
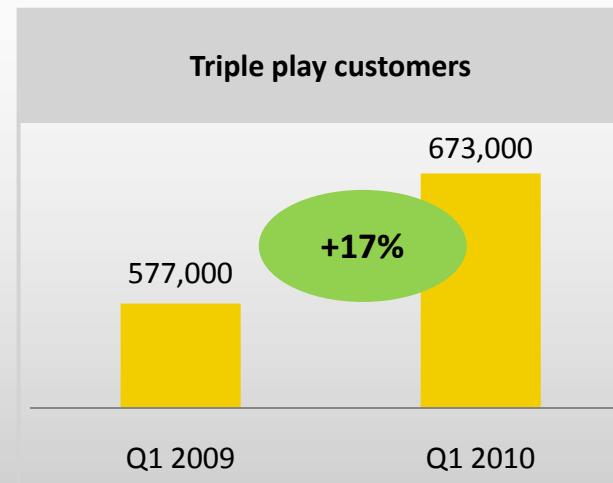
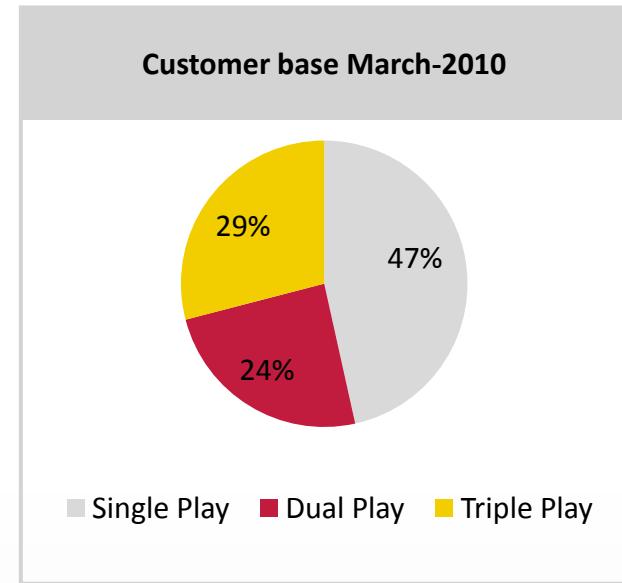
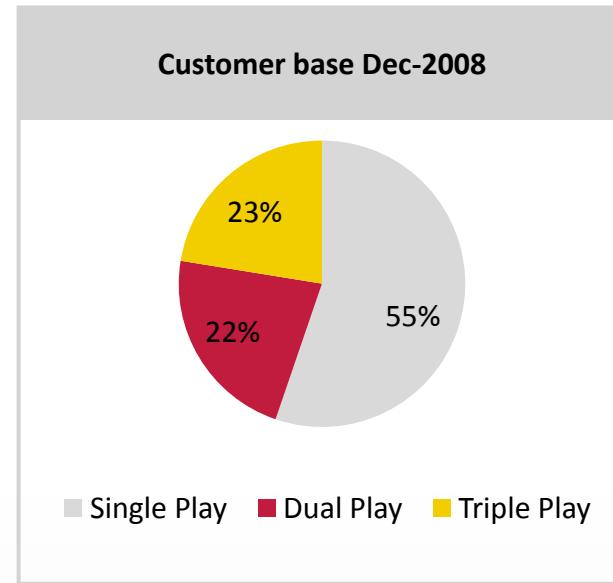
Consistent delivery and solid execution

- Completed network upgrade to 600 MHz
- Preparation for Digital Wave 2015 node-splitting project started;
- Improved processes and new strategy for B2B aiming at increasing profitability;
- Further optimized interest rate hedges to cover 100% of debt up to 2017;
- Commercial launch of FiberNet products (EuroDocsis 3.0);
- Deploying new digital TV GUI and web-PVR functionality;
- Launched 3D TV demo channel on current set top boxes.



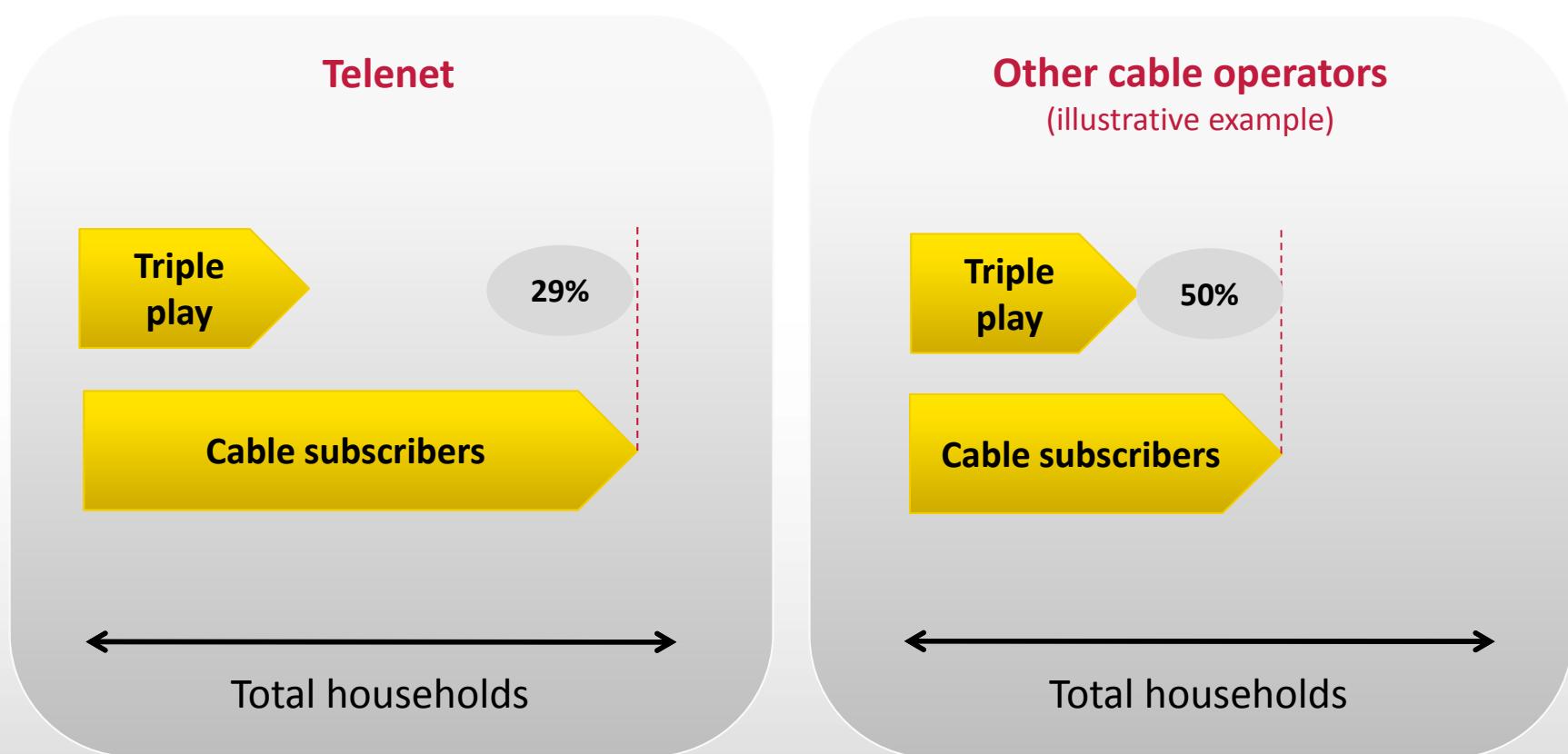
Multiple play

Rich triple play experience through the Shakes





Dense cable penetration mitigates triple play penetration stats

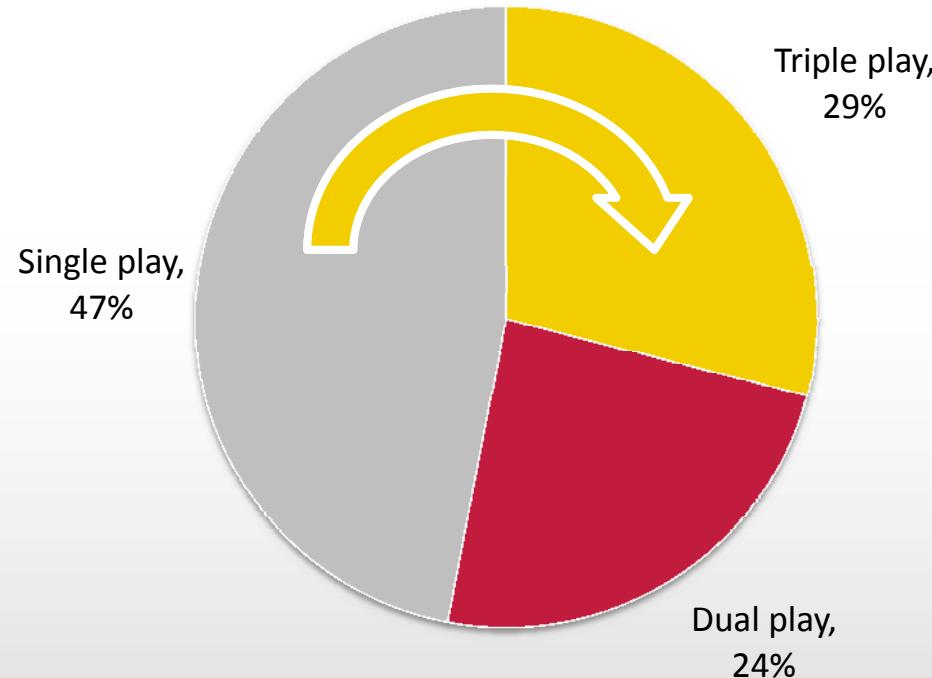




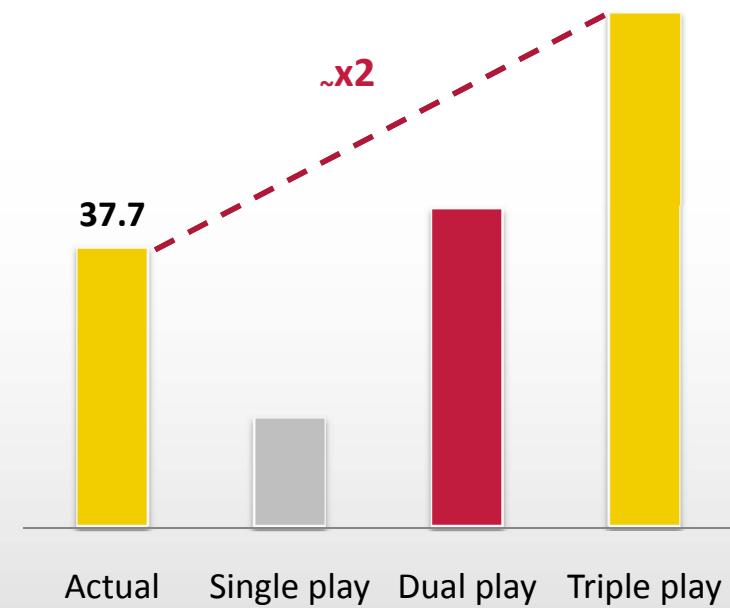
Multiple play

Still a long runway ahead

Customer base March-2010



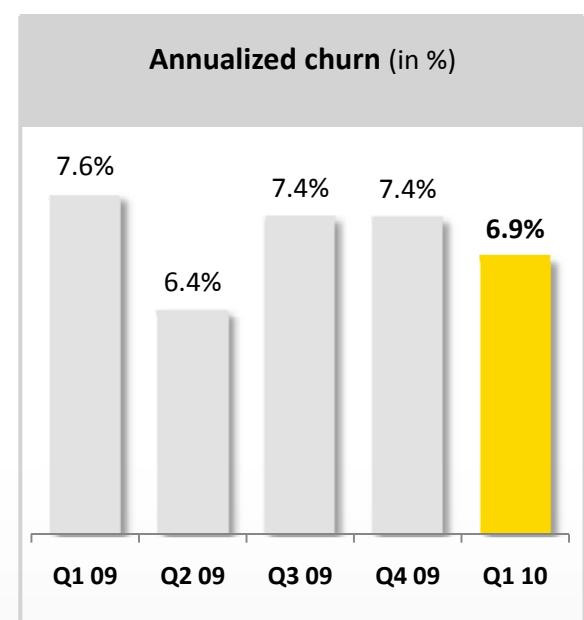
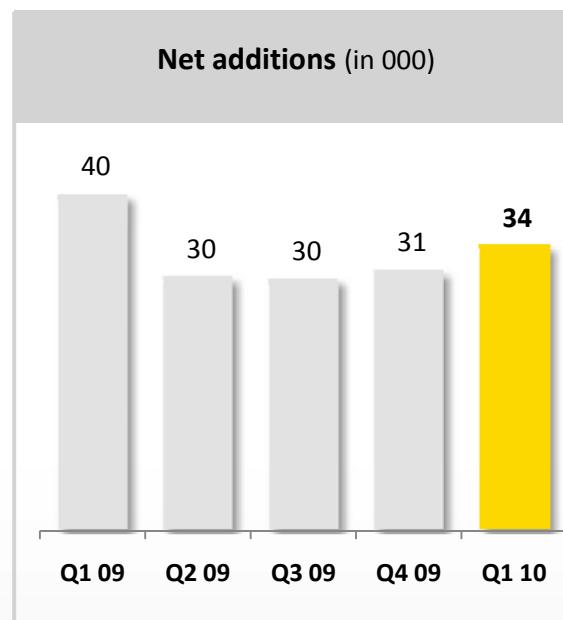
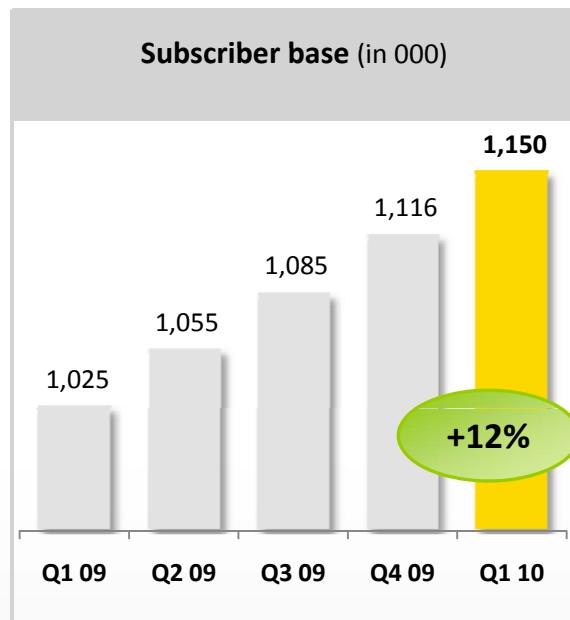
**ARPU / Unique customer
(/month)**





Broadband internet

Sustained momentum



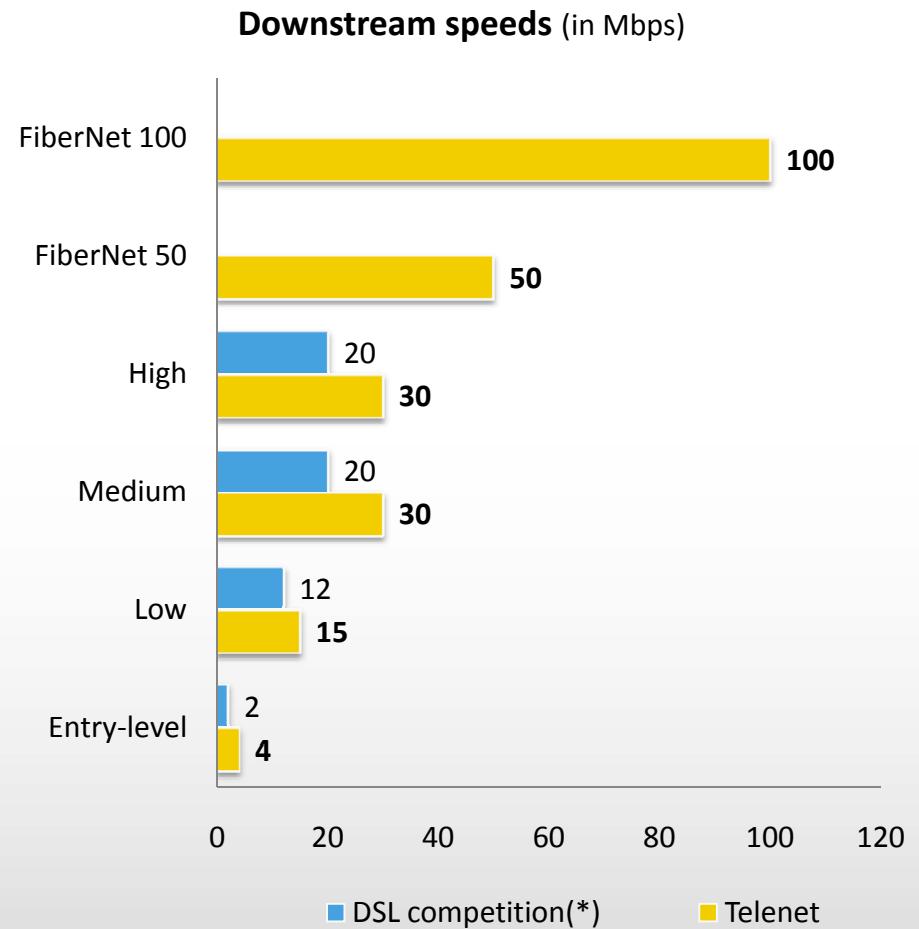
- Solid customer intake with 34,000 net additions, marking an acceleration compared to the previous quarters;
- Subscriber growth driven by appealing multiple play bundles, product leadership and network superiority;
- Broadband penetration^(*) further expanded to 41.1% compared to 36.9% a year earlier;
- Trend of improving churn year-on-year persisted in Q1 2010 with annualized churn of 6.9%;
- Launch of our first EuroDocsis 3.0 product, FiberNet, will further enhance our product offering.

(*) Penetration as a % of homes passed across the Combined Network. Combined Network includes both Telenet Network and Telenet Partner Network.



Attractive low-entry pricing levels; Important speed differential vs competition

	Downstream (Mbps)	Price (€/month)
Belgacom (BE)	2	32.50 (18.90 combined with fixed line)
Virgin Media (UK)	10	23.00 (14.35 combined with fixed line)
Unitymedia (DE)	2	20.00
Ziggo (NL)	3	19.95
KDG (DE)	6	19.90
Telenet (BE)	4	18.90
UPC (NL)	5	18.50



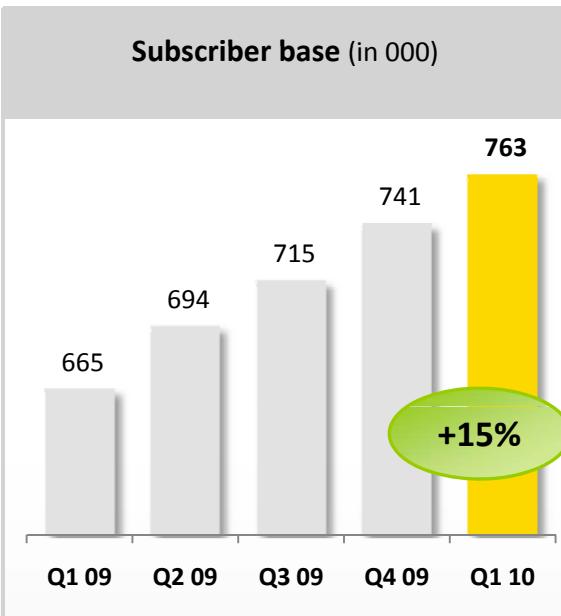
(*) Speed depends on the distance between the connection point and the telephone exchange, your computer installation and your internal cabling. It depends also on the technology used.



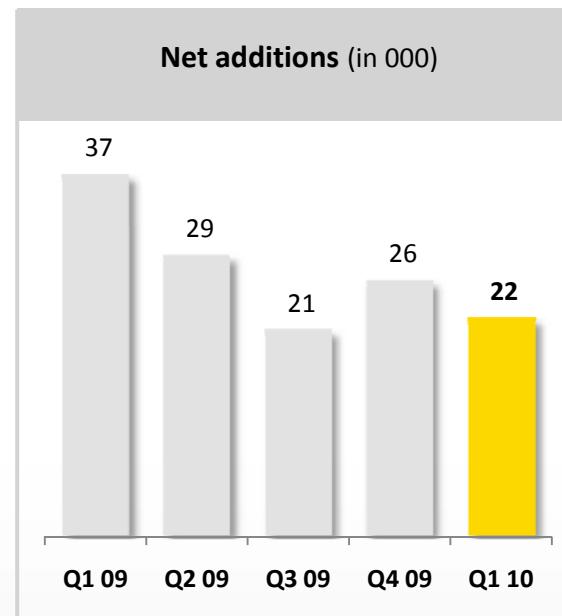
Fixed telephony

Still a relevant product

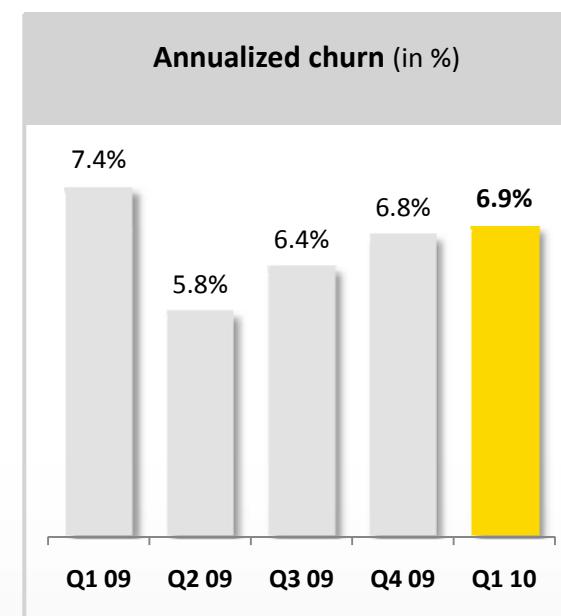
Subscriber base (in 000)



Net additions (in 000)



Annualized churn (in %)



- 15% increase in fixed telephony subscriber base to 763,000 at the end of March 2010;
- 22,000 net additions in Q1 2010 driven by success of multiple play bundles and flat fee rate plans;
- Fixed telephony penetration^(*) further expanded to 27.3% compared to 24.0% a year earlier;
- Churn remained stable at 6.9% in Q1 2010 compared to Q4 last year, yet well below prior year's level.

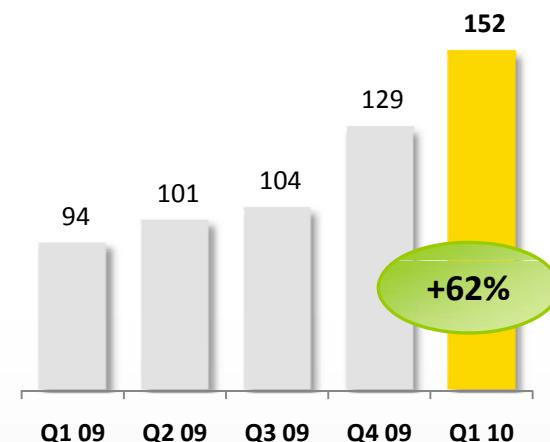
(*) Penetration as a % of homes passed across the Combined Network. Combined Network includes both Telenet Network and Telenet Partner Network.



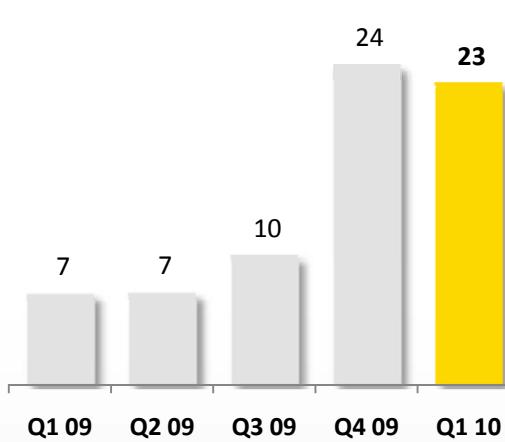
Mobile telephony

Controlled push in mobile, balancing between subscriber growth and margins

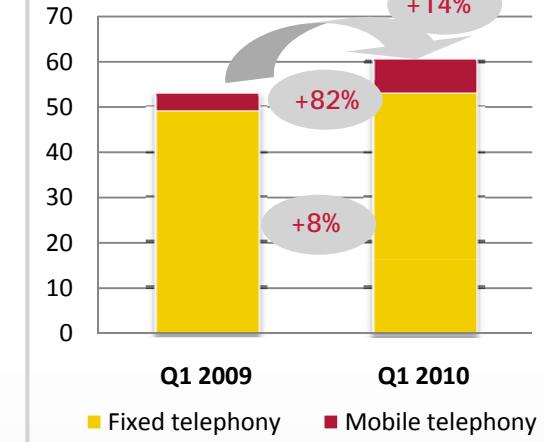
Subscriber base (in 000)



Net additions (*) (in 000)



Revenue impact mobile (€m)



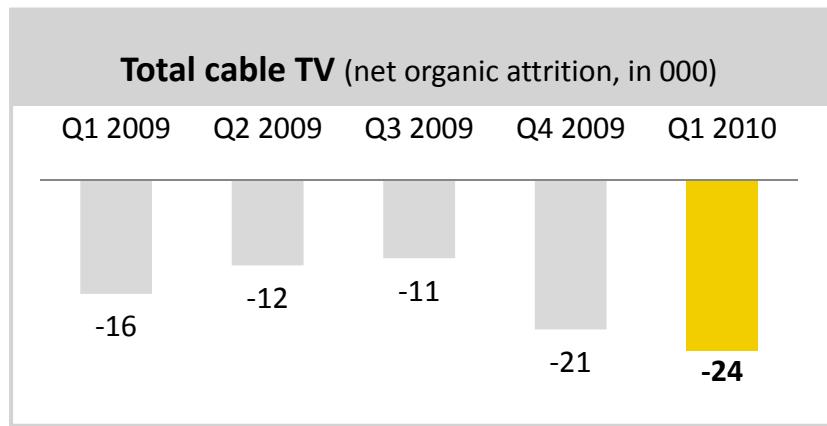
- Strong net new customer intake of 23,000 postpaid subscribers, nearly matching the buoyant Q4 2009 rythm;
- Higher sales and SIM card activations through our multi-brand retail channel BelCompany;
- Newly acquired customers generate superior ARPU compared to old tariff plans and generate more traffic;
- Mobile contributed well to our top line and its revenue contribution continues to grow vigorously.

(*) Underlying mobile net additions reached 10,000 in Q3 2009, but were offset by a one-time voluntary clean-up of our customer base (-6,000) prior to our switch to Full-MVNO.



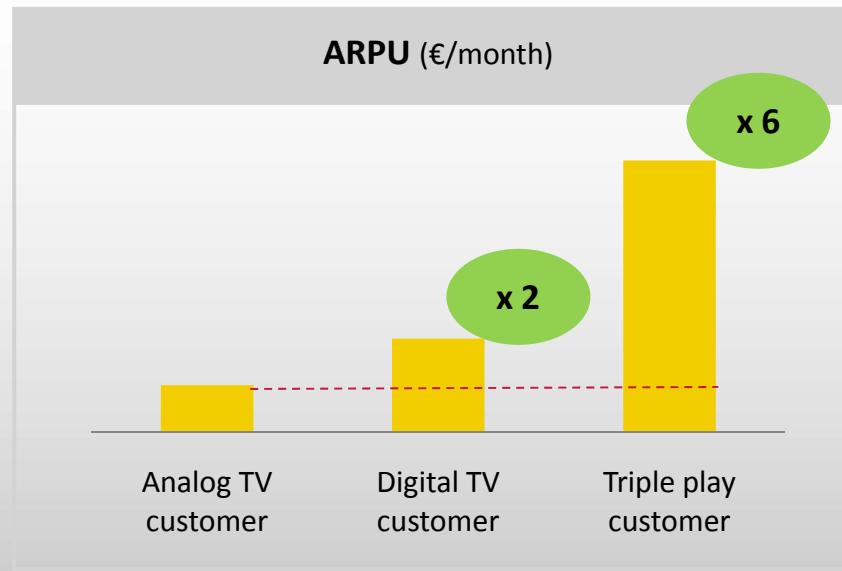
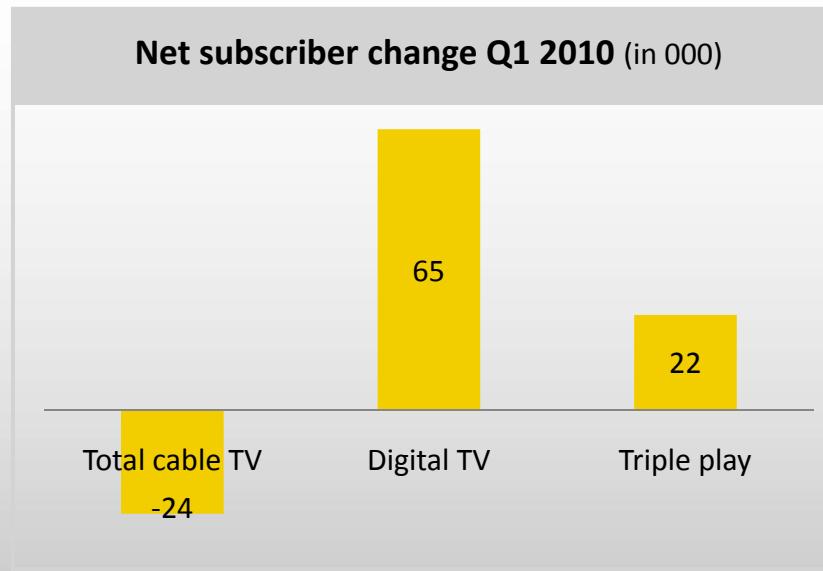
Cable TV

Churn offset by strong growth in DTV and bundles, carrying a much higher ARPU



Cable TV churn determined by:

- Historically dense cable penetration in Flanders (~90%);
- Limited expansion in terms of homes passed (~1% per annum);
- Increased competition from alternative TV platforms.

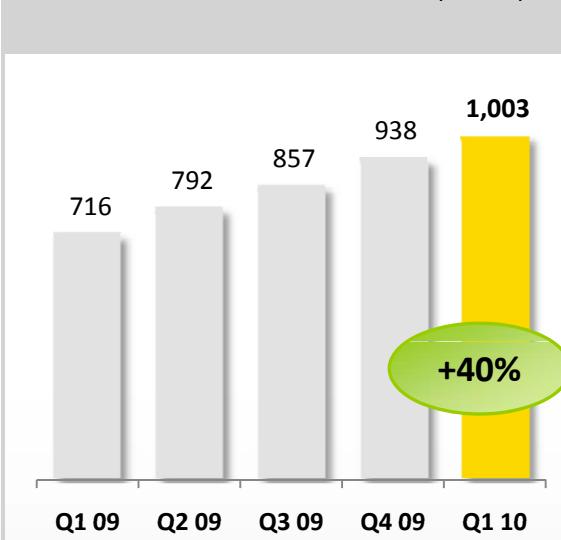




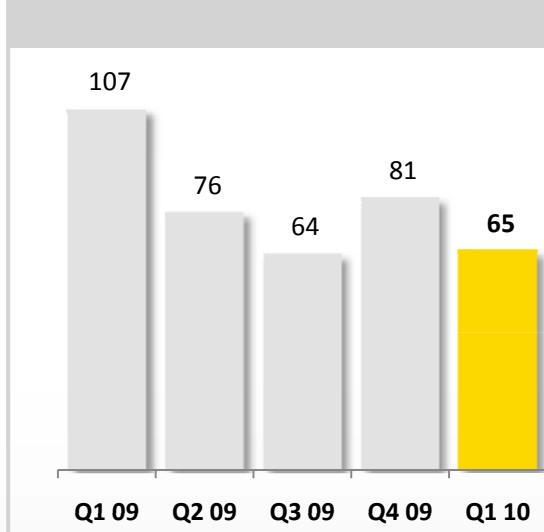
Digital TV

Passed milestone of 1 million households

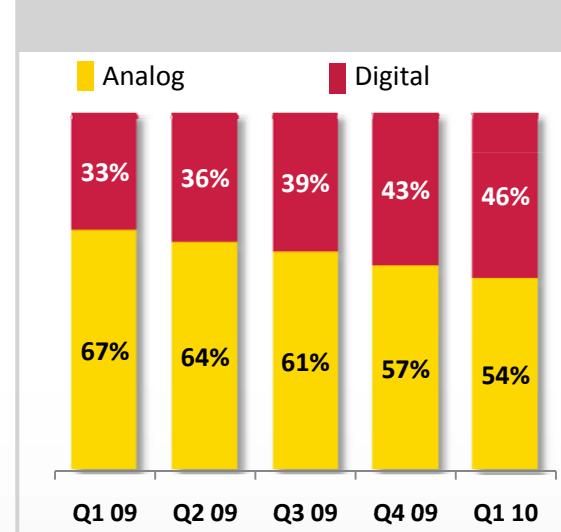
Subscriber base Telenet iDTV (in 000)



Net additions Telenet iDTV (in 000)



Digitalization ratio (in %)



Digital TV
(linear)



Set-top box
rental



Thematic
packs



Premium
PayTV



On-demand



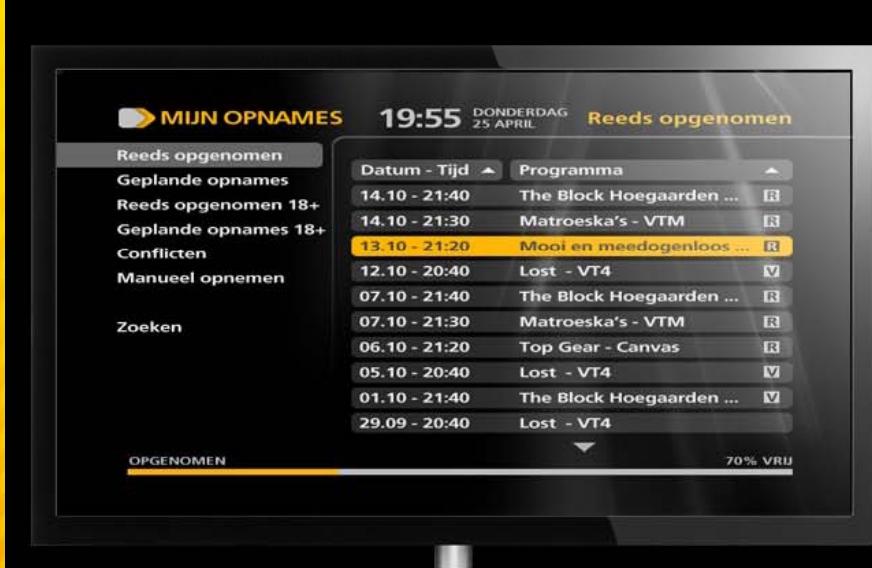
Interactivity





Digital TV

New user interface opening new experience



+



+



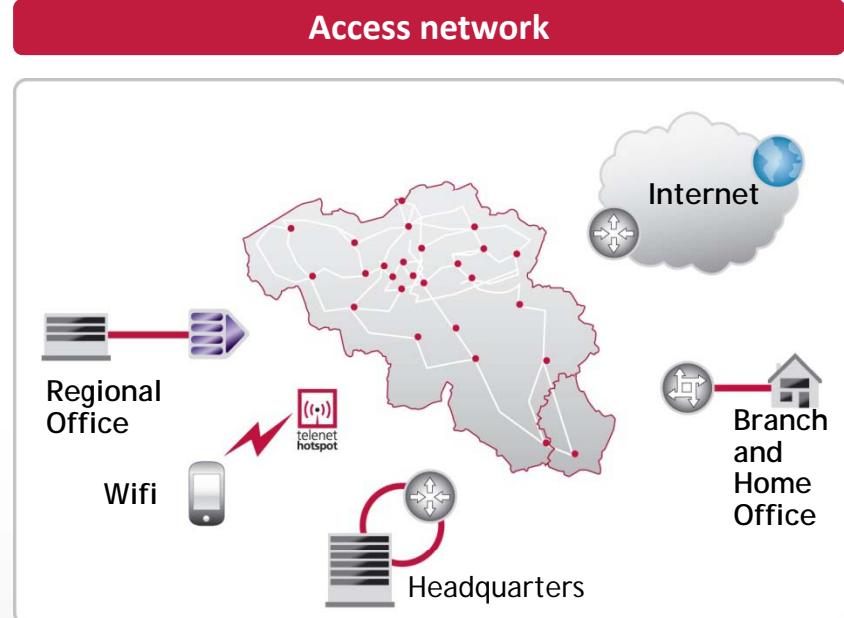
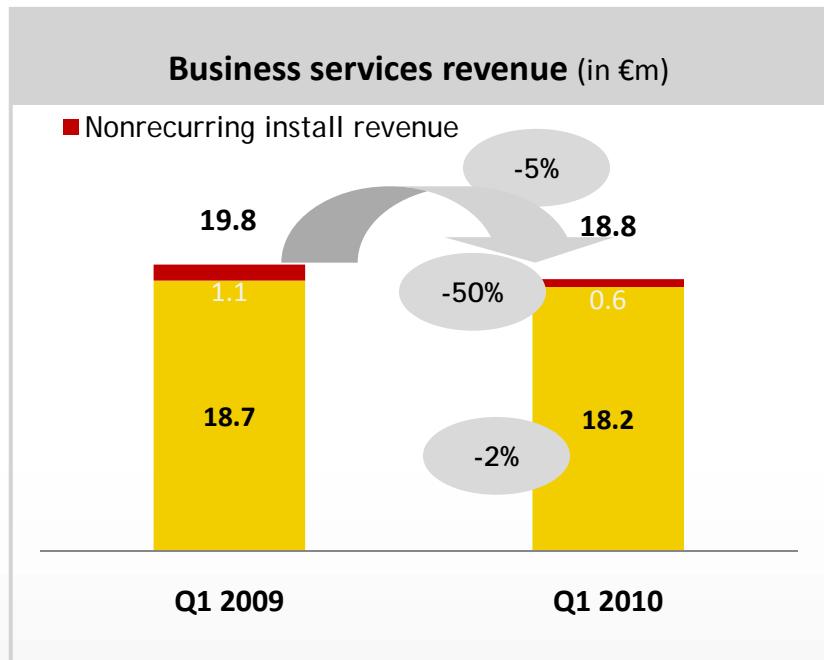
Set-top box GUI

Web-PVR



Business services

Focusing on profitable product portfolio



- Reported B2B revenue down 5% YoY in Q1 2010;
- Q1 2009 contained substantial nonrecurring install revenue;
- Increased focus on under-developed SME, SOHO segments through specific sales and care channels;
- Distribution agreement with Tech Data and promising contract wins reinforce future growth.



New partnership with TechData
one of biggest ICT-distributors in Belgium



Agenda

Key Operating Highlights Q1 2010

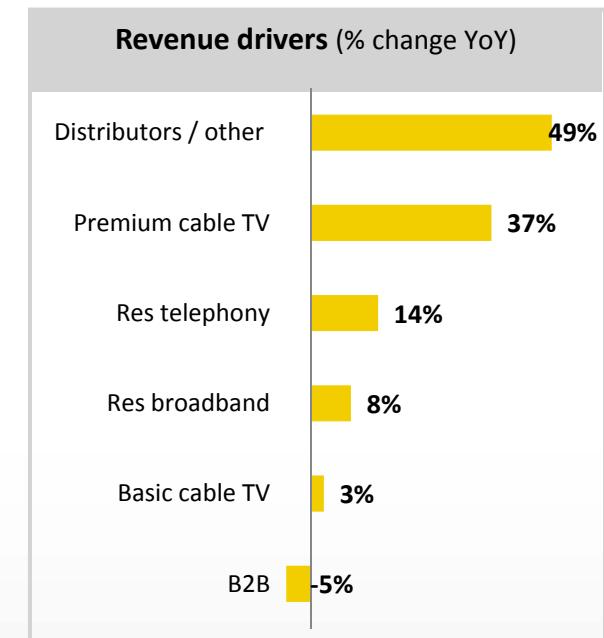
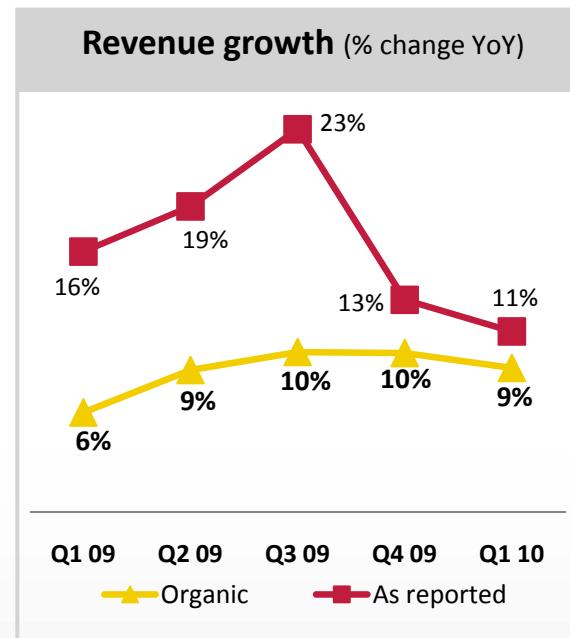
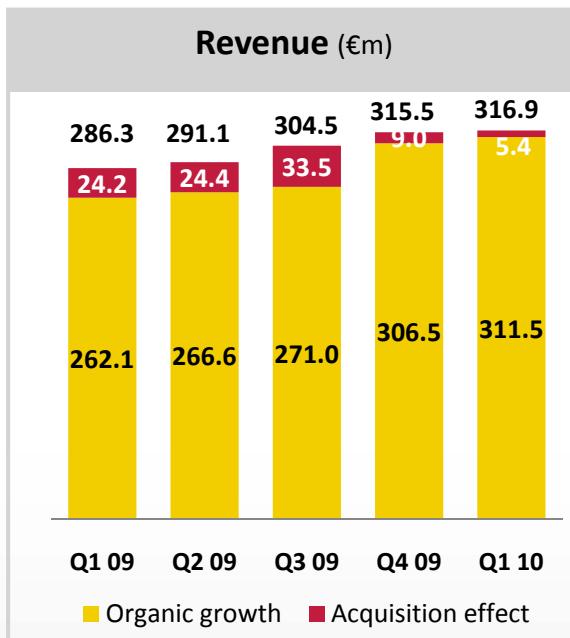
Financial Review Q1 2010

Outlook 2010

Backup

Revenue

11% revenue growth, of which 9% organic

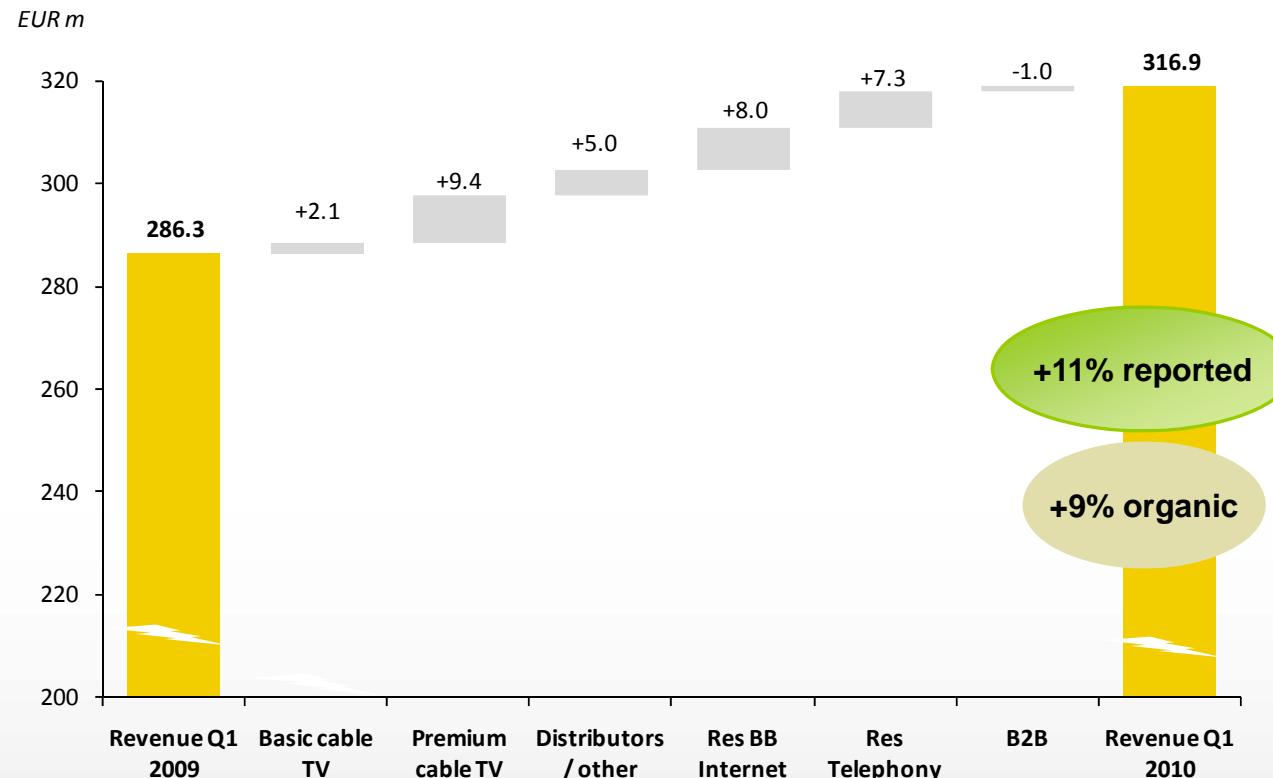


- Revenue of €316.9 million, up 11% compared to prior year, of which 9% organic;
- Top line growth driven by continued subscriber momentum for our core residential products, an increased contribution from our mobile activities and a growing uptake of multiple play;
- Reported revenue growth to revert to organic growth trends as of Q3 2010 following BelCompany consolidation since June, 30, 2009.



Revenue

Digital TV and broadband remain key revenue drivers

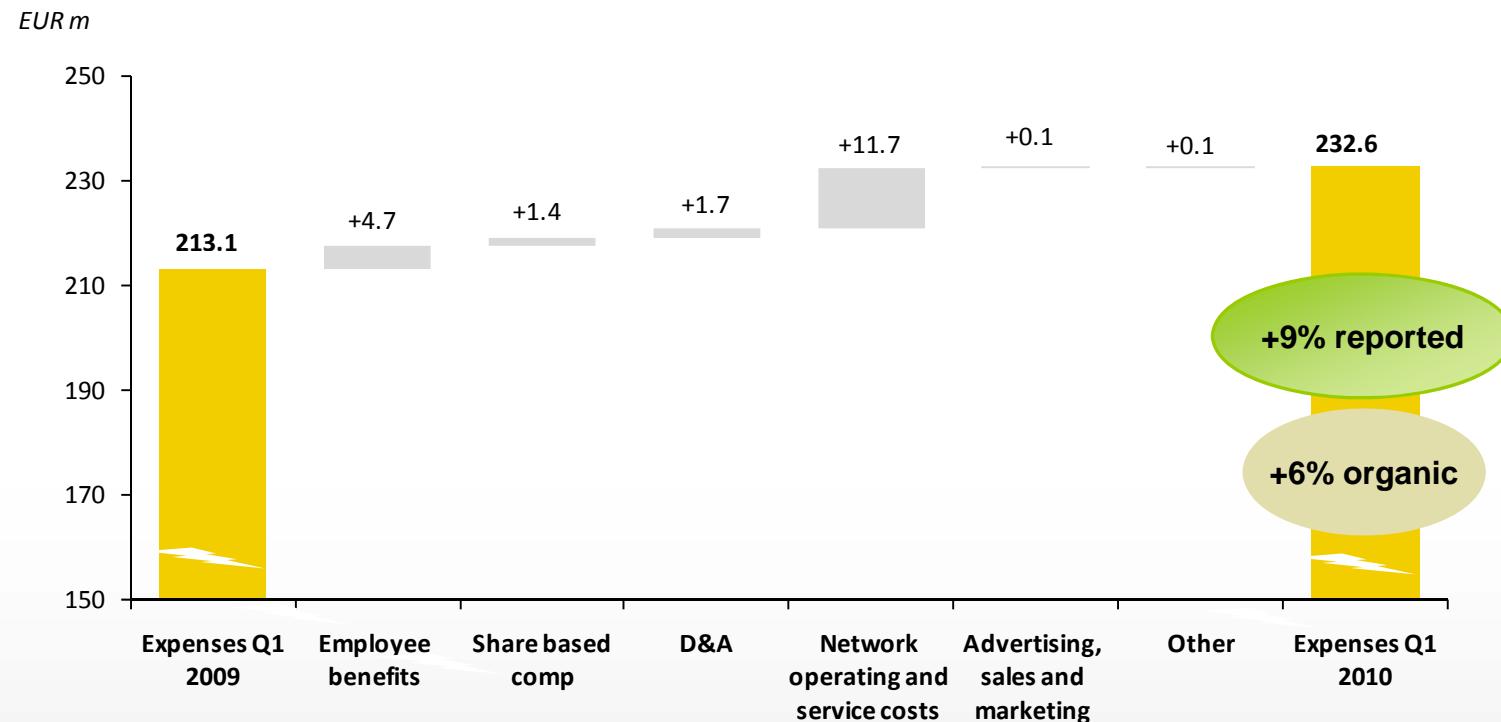


- Digital TV and broadband revenue driven by sustained net new customer intake and solid ARPU trends;
- Fairly stable basic cable TV revenue as increased net organic attrition was still offset by the deferred benefit of a higher subscription fee. This counterbalancing effect ended in March 2010;
- Fixed telephony no longer suffered from lower FTRs, while mobile started to contribute well to our top line;
- Lower external revenue from BelCompany in Q1 2010 given seasonality and higher Telenet Mobile sales;
- Decline in B2B revenue driven by high proportion of nonrecurring install revenue in Q1 2009.



Expenses

6% organic expense growth reflecting continued growth in our operations



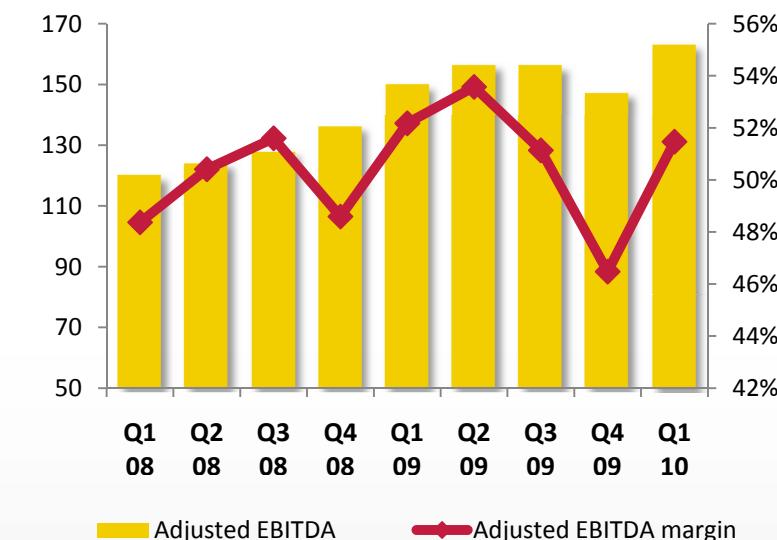
- Higher employee benefits compared to prior year, reflecting BelCompany acquisition, increased insourcing of call centres and one-off positive impact from release of accruals in Q1 2009;
- 14% increase in network operating and service costs reflects BelCompany acquisition, purchase of mobile handsets and increase in direct expenses linked to further subscriber growth;
- Flat advertising, sales and marketing costs as impact of BelCompany acquisition and start of subsidized handsets was offset by a lower level of sales commissions and control on marketing spend.



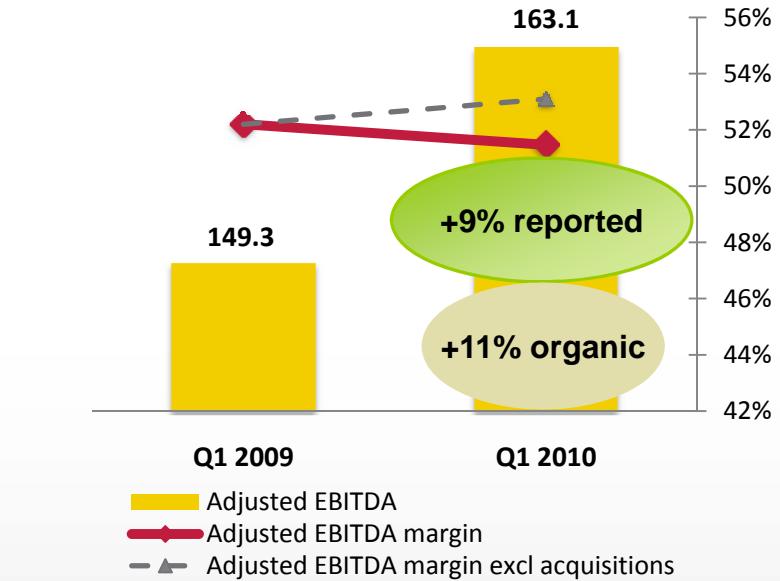
Adjusted EBITDA

Up 9% year-on-year, margin of 51.5%

Adjusted EBITDA (€m) and Adjusted EBITDA margin (%)



Adjusted EBITDA (€m) and Adjusted EBITDA margin (%)

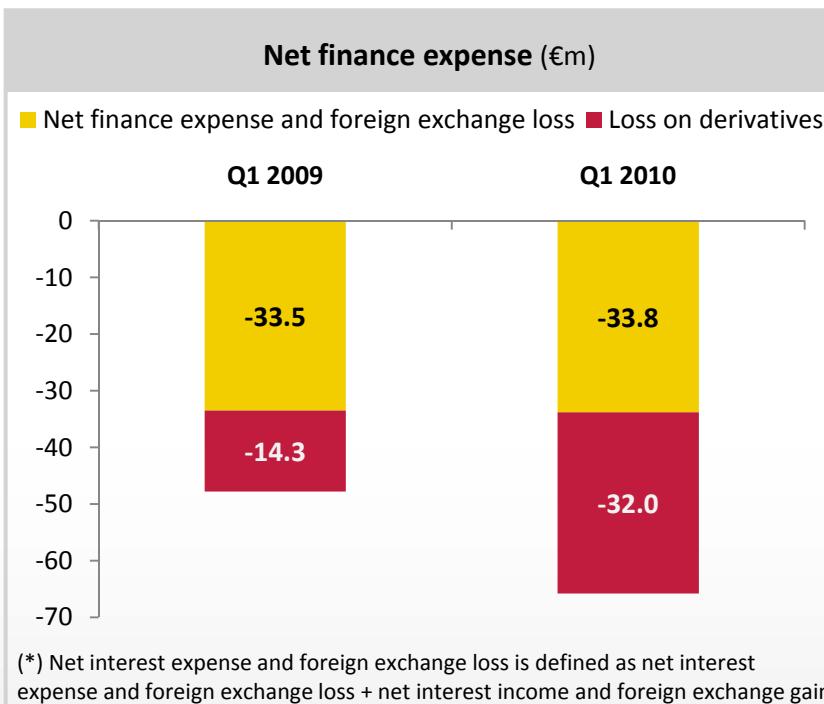


- Adjusted EBITDA of €163.1 million, up 9% compared to the prior year period;
- Adjusted EBITDA margin of 51.5% compared to 52.2% a year earlier, with BelCompany having a dilutive impact on our margin;
- On an organic basis, our Adjusted EBITDA was up 11% year-on-year despite elevated inroads into mobile;
- Strong EBITDA growth driven by accelerated uptake of multiple play, disciplined cost control and continued focus on process and platform improvements.



Finance expenses

Stable evolution, now fully hedged



Results from hedging optimization program		
	Prior to optimization	Post-optimization
Average pay interest rate under swaps	4.5%	3.9%
Average cap interest rate under caps	4.7%	3.8%
Average floor interest rate under collars	2.5%	1.1%
Average cap interest rate under collars	4.8%	4.1%

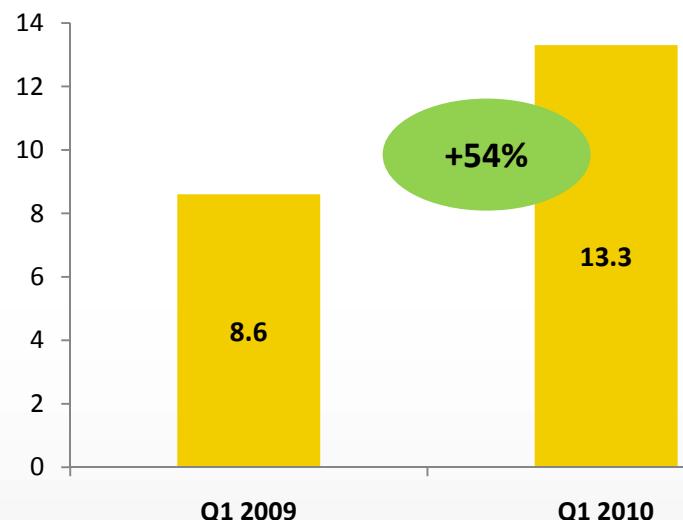
- Broadly stable net finance expense compared to prior year period as further decrease in EURIBOR interest rate was offset by a higher margin following debt maturity extension in August 2009;
- €32.0 million loss on derivatives in Q1 2010 following changes in mark-to-market valuation and reflecting €9.2 million of nonrecurring upfront premiums for the optimization of our interest rate hedges;
- Fully hedged until the end of our extended maturity in 2017 / significantly reducing interest rate exposure.



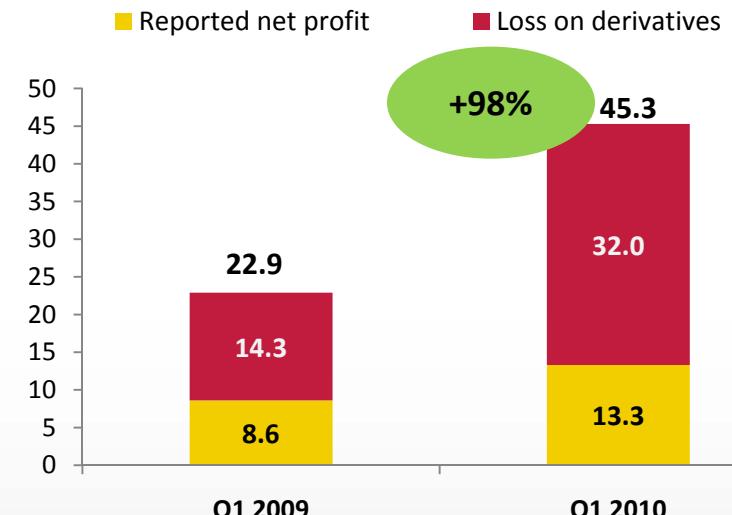
Net income

Solid increase despite higher loss on derivatives

Net income for the period (€m)



Net income for the period, excluding loss on derivatives (€m)

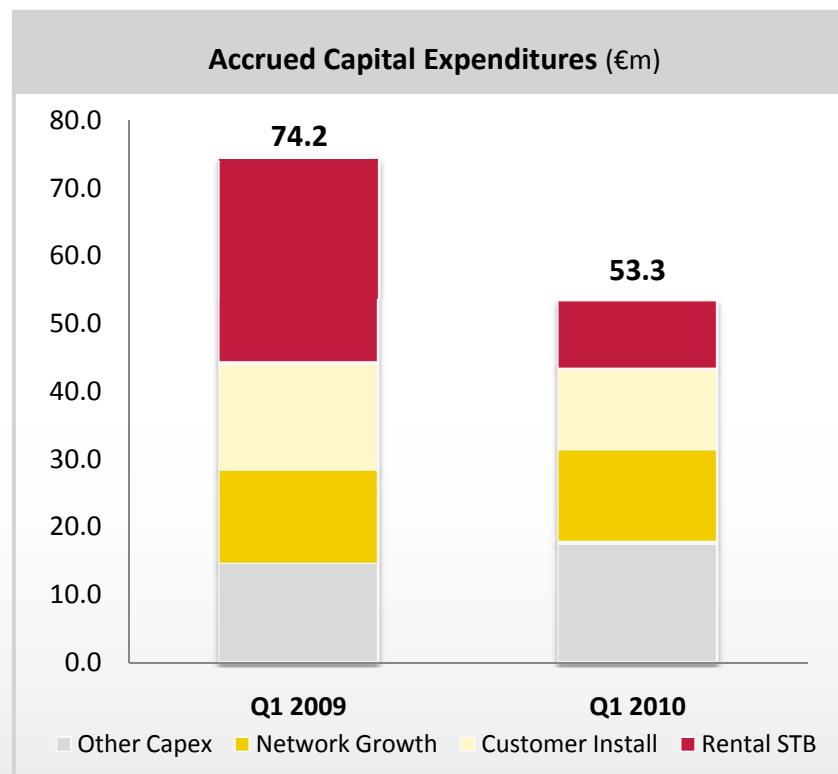


- Net income of €13.3 million, up 54% compared to prior year, despite €32.0 million loss on derivatives (€14.3 million loss in Q1 2009);
- Excluding loss on derivatives in both periods, net income almost doubled to €45.3 million, reflecting solid growth in Adjusted EBITDA and stable interest expenses.



Capital expenditures

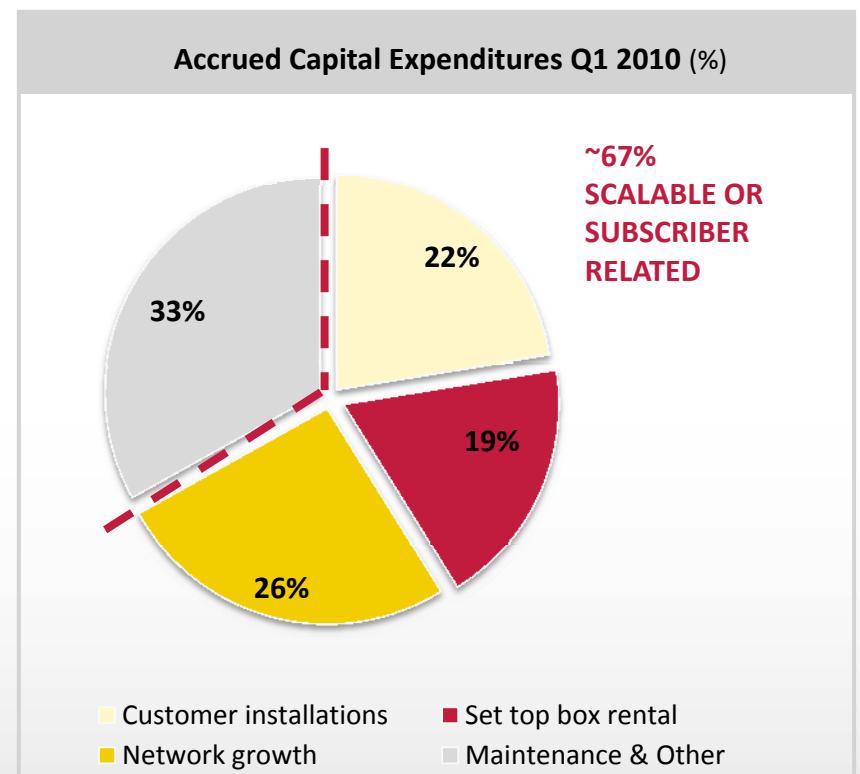
Lower capex in Q1 2010 due to lower rental capex and phasing



% of revenue

26%

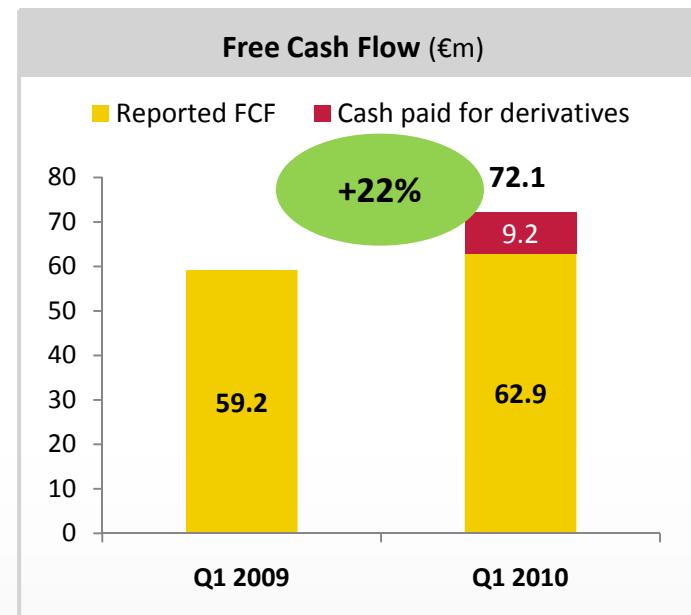
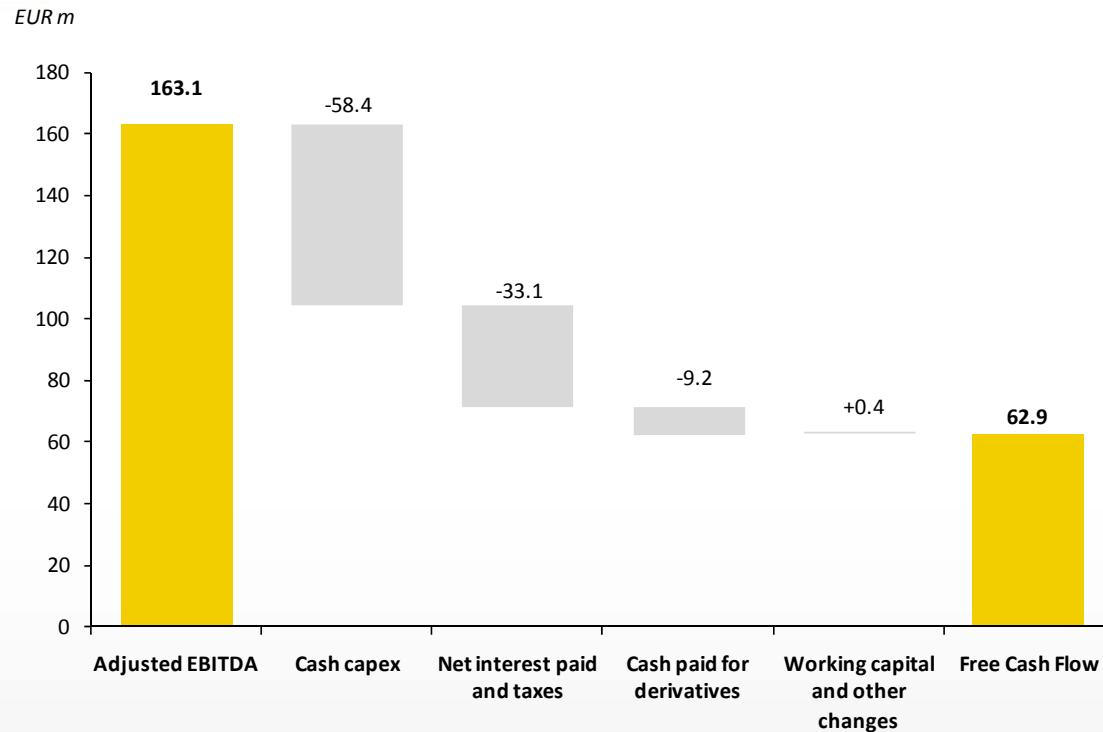
17%





Free Cash Flow

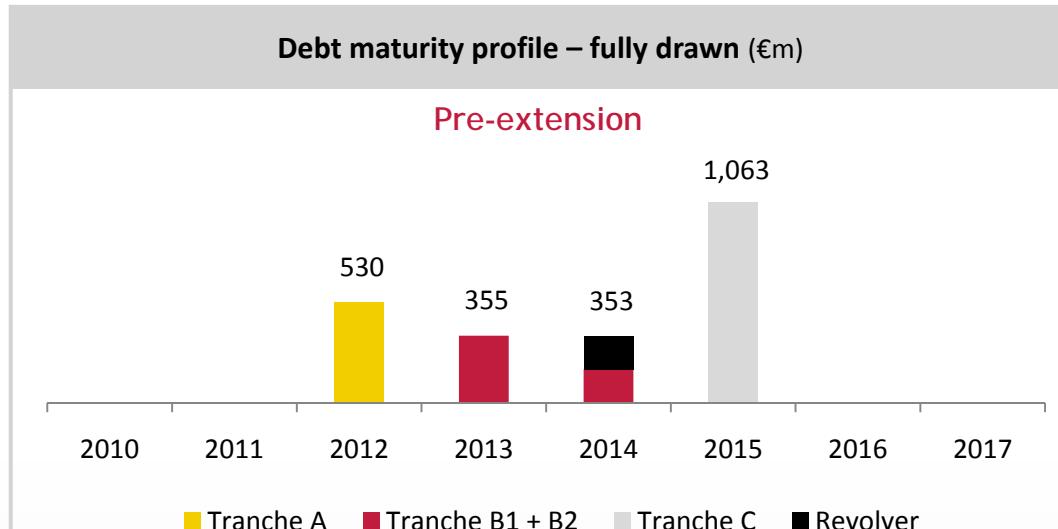
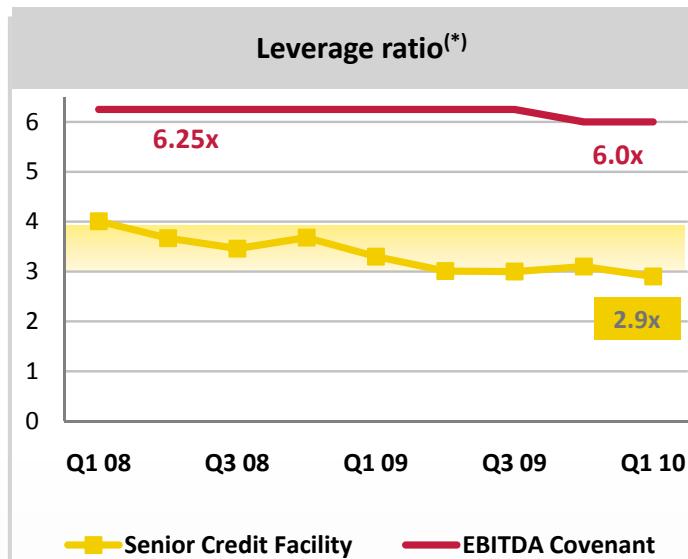
20% of revenue



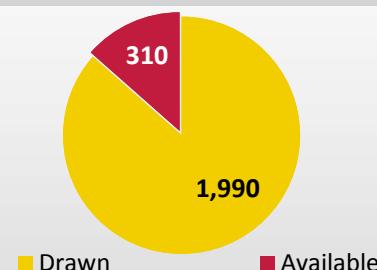
- Free Cash Flow of €62.9 million, up 6% compared to prior year, equivalent to 20% of revenue;
- Free Cash Flow growth driven by solid growth in Adjusted EBITDA, phased capex in Q1 2010, offset by €9.2 million nonrecurring upfront premiums related to hedging optimization;
- Excluding hedging optimization, our Free Cash Flow came in at €72.1 million, up 22% year-on-year.

Debt profile

Net total debt/EBITDA of 3.5x at end-March 2010



Availability of committed Senior Credit Facility



(*) Calculated as per Senior Credit Facility definition, using net senior debt divided by last two quarters' annualized EBITDA, including stock-based compensation.



Agenda

Key Operating Highlights Q1 2010

Financial Review Q1 2010

Outlook 2010

Backup



Outlook 2010

On track to reach full year objectives

Revenue growth

Adjusted EBITDA margin

Capital Expenditures^(*)

Free Cash Flow

Outlook FY 2010

Around 8%

Close to 50%

Around 23%
of revenue

In excess of €200m

- Solid subscriber growth for digital TV, broadband, fixed and mobile telephony
- Continued uptake of triple play
- Further optimization of cost base
- Incorporates full year of BelCompany activities and scalable mobile opex
- Execution of Digital Wave 2015 project
- Less set-top box capex
- Strong free cash flow growth
- Assuming no material changes to interest rates

(*) Accrued capital expenditures, including rental set-top boxes and non-cash capital lease additions



Proposed special disbursement

Extraordinary Shareholder Disbursement

Distributable Amount

€ 249.3 million

Per Share

- Shares outstanding = 111.8m

€ 2.23 per share

Form

- Capital reduction, no withholding tax

Decision

- AGM of April 28, 2010

Payout date

- Payout intended early August 2010



Agenda

Key Operating Highlights Q1 2010

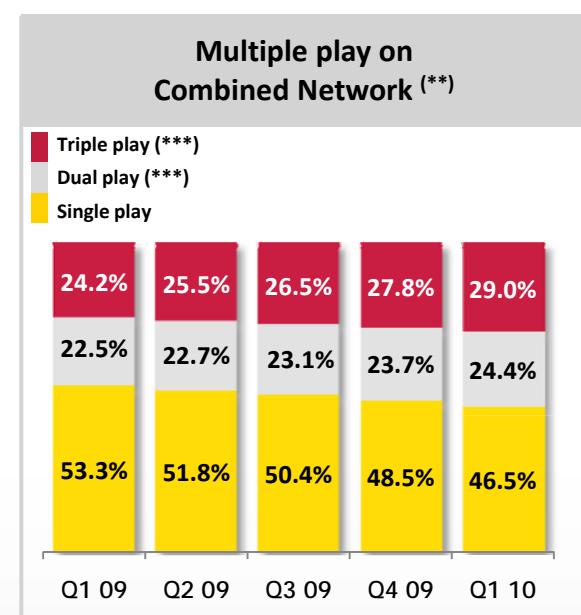
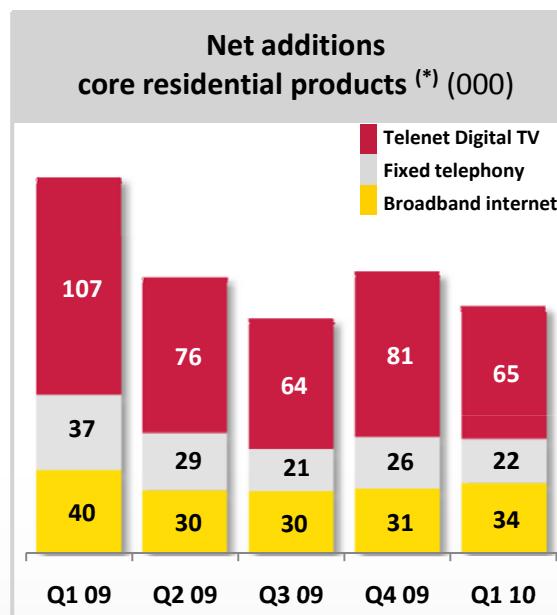
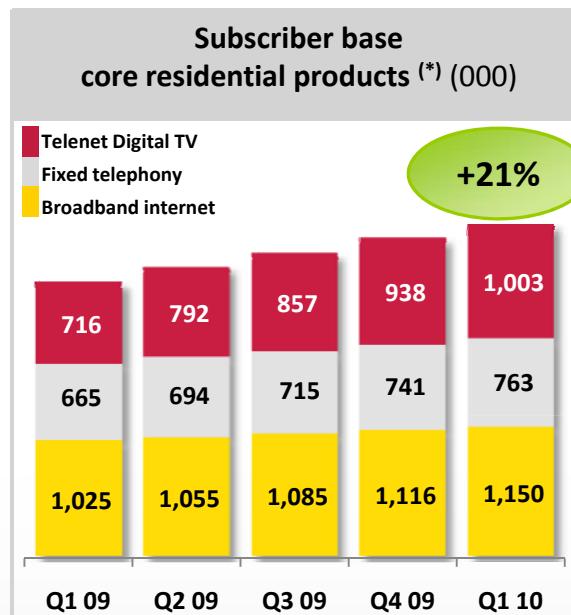
Financial Review Q1 2010

Outlook 2010

Backup



53% of subscriber base on multiple play



- Solid net additions: Telenet Digital TV (+65,000), broadband internet (+34,000) and fixed telephony (+22,000);
- Prior year quarter was boosted by pent-up demand for both our interactive digital TV service and bundles within the acquired Interkabel footprint (1/3 of Flanders);
- More triple play subscribers and fewer single play analog TV subscribers resulted in further increase in proportion of triple play subscribers relative to our total customer relationships: 29% at end Q1 2010.

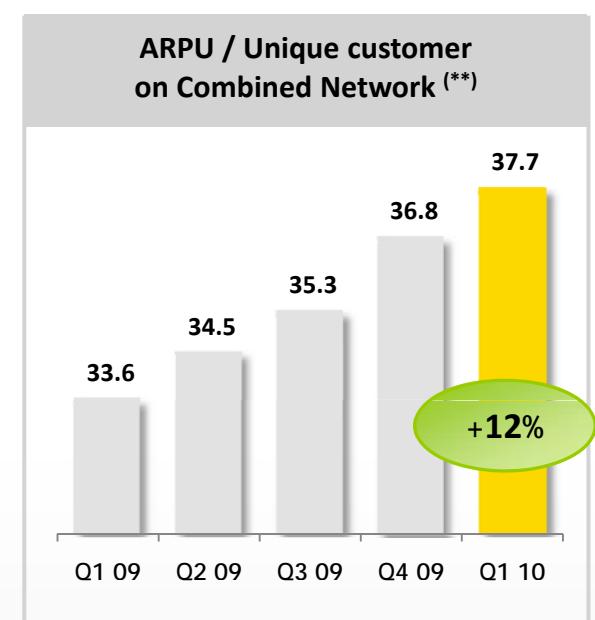
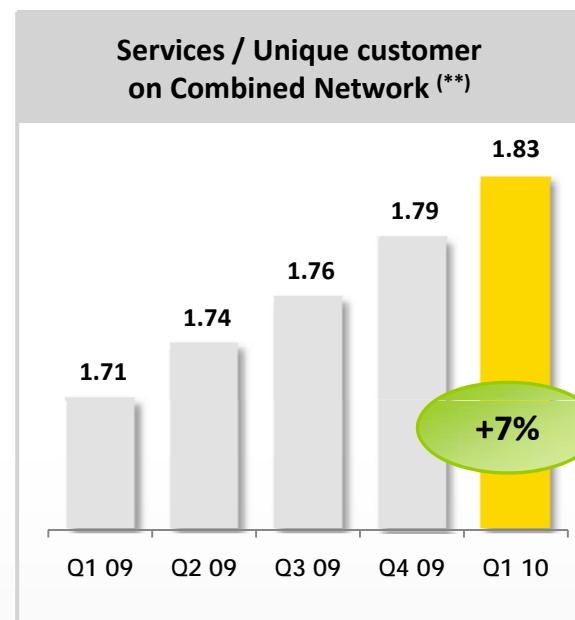
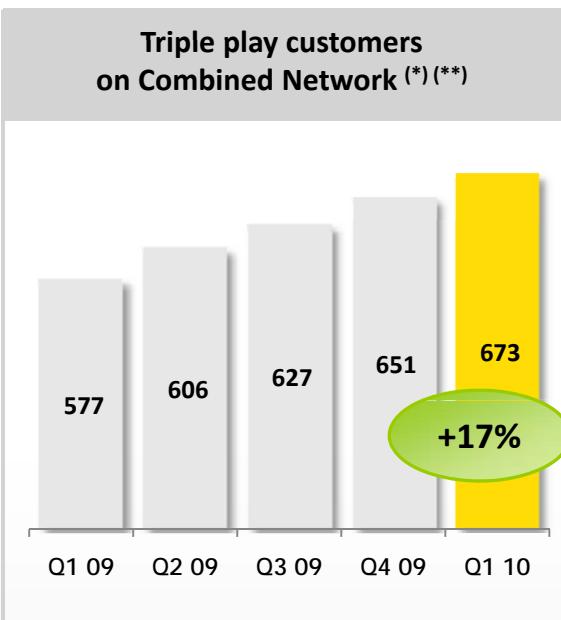
(*) Core residential products refer to Telenet Digital TV, broadband internet and fixed telephony.

(**) Combined Network includes both Telenet Network and Telenet Partner Network.

(***) Triple play is defined as TV, broadband internet and telephony. Dual play is defined as any two of the three products.



Multiple play and DTV drive ARPU uplift



- Number of triple play customers grew 17% year-on-year to 673,000 at the end of March 2010 compared to 577,000 in prior year quarter;
- Successful conversion of our customer base to multiple play drove services per unique customer: 1.83 services in Q1 2010 (+7% year-on-year);
- ARPU per unique customer up 12% in Q1 2010 to €37.7 driven by continued multiple play uptake and sustained migration from analog to digital TV.

(*) Triple play is defined as TV, broadband internet and telephony. Dual play is defined as any two of the three products.

(**) Combined Network includes both Telenet Network and Telenet Partner Network.



Revenue

Revenue EU GAAP - in € millions	Q1 2010	Q1 2009	Change %
Basic cable television⁽¹⁾	81.6	79.5	+ 3%
Premium cable television⁽²⁾	34.9	25.6	+ 37%
Distributors / Other⁽³⁾	15.1	10.1	+ 49%
Residential broadband internet	106.0	98.0	+ 8%
Residential telephony	60.6	53.3	+ 14%
Business services	18.8	19.8	- 5%
Total Revenue	316.9	286.3	+ 11%
Organic revenue growth			+ 9%

(1) Basic cable television revenue comprises the basic subscription fee paid by our analog TV and digital TV (both Telenet Digital TV and INDI) subscribers.

(2) Premium cable television revenue includes recurring monthly set-top box rental fees, subscription fees to our thematic and premium channel packages , PayTV and video-on-demand revenue and the use of other interactive services on the platform.

(3) Distributors / Other revenue includes revenue from set-top box sales, BelCompany revenue, revenue from cable television activation and installation fees and an increasing share of other services such as online advertising on our community websites and portal websites.



Expenses by nature

Expenses EU GAAP - in € millions	Q1 2010	Q1 2009	Change %
Employee benefits	33.0	28.3	+ 16%
Share based compensation	1.7	0.4	+ 378%
Depreciation	61.0	59.1	+ 3%
Amortization	14.2	13.9	+ 2%
Amortization of broadcasting rights	2.0	2.5	- 20%
Network operating and service costs	92.7	81.0	+ 14%
Advertising, sales and marketing	15.3	15.2	+ 0%
Other costs	12.9	12.4	+ 4%
Operating charges (credits) related to acquisitions or divestitures	(0.2)	0.2	n/a
Total Expenses	232.6	213.1	+ 9%
Organic expense growth			+ 6%



Profit & Loss

Profit & Loss
EU GAAP - in € millions

	Q1 2010	Q1 2009	Change %
Total revenue	316.9	286.3	+ 11%
Total expenses (excl. D&A, stock-based comp., operating charges or credits related to acquisitions or divestitures)	(153.8)	(137.0)	+ 12%
Adjusted EBITDA	163.1	149.3	+ 9%
Adjusted EBITDA Margin	51.5%	52.2%	
Operating profit	84.3	73.2	+ 15%
Finance income	0.3	0.3	- 3%
Finance expenses	(66.1)	(48.1)	+ 37%
Net interest expense and foreign exchange loss	(34.1)	(33.8)	+ 1%
Net loss on derivative financial instruments	(32.0)	(14.3)	+ 124%
Net finance expense	(65.8)	(47.8)	+ 38%
Share of the loss of equity accounted investees	(0.2)	(0.1)	+ 53%
Profit before income tax	18.4	25.4	- 28%
Income tax expense	(5.1)	(16.8)	- 70%
Profit for the period	13.3	8.6	+ 54%



Adjusted EBITDA reconciliation

Adjusted EBITDA reconciliation EU GAAP - in € millions	Q1 2010	Q1 2009	Change %
Total comprehensive income for the period, attributable to owners of the Company	13.3	8.6	+ 54%
Income tax expense	5.1	16.8	- 70%
Share of the loss of equity accounted investees	0.2	0.1	+ 53%
Net Finance expense	65.8	47.8	+ 38%
Depreciation, amortization and impairment	77.2	75.6	+ 2%
EBITDA	161.5	148.7	+ 9%
Share based compensation	1.7	0.4	+ 378%
Operating charges (credits) related to acquisitions or divestitures	(0.2)	0.2	n/a
Adjusted EBITDA	163.1	149.3	+ 9%
Adjusted EBITDA margin	51.5%	52.2%	



Cash flow

Cash Flow EU GAAP - in € millions	Q1 2010	Q1 2009	Change %
Cash flows provided by operating activities			
Profit for the period	13.3	8.6	+ 54%
Depreciation, amortization and impairment	77.2	75.6	+ 2%
Working capital changes and other non cash items	2.3	8.5	- 73%
Income tax expense	5.5	16.5	- 67%
Net interest expense and foreign exchange loss	33.8	33.5	+ 1%
Net loss on derivative financial instruments	32.0	14.3	+ 124%
Cash interest expenses and cash derivatives	(42.6)	(21.5)	+ 99%
Net cash provided by operating activities	121.4	135.4	- 10%
Cash flows provided by investing activities			
Purchases of property and equipment	(45.3)	(67.5)	- 33%
Purchases of intangibles	(13.1)	(8.8)	+ 50%
Acquisitions of subsidiaries and affiliates, net of cash acquired	-	(0.3)	n/a
Proceeds from sale of property and equipment and other intangibles	-	0.1	n/a
Net cash used in investing activities	(58.4)	(76.5)	- 24%
Cash flows provided by financing activities			
Net debt redemptions	-	(74.1)	n/a
Other (incl. finance lease and capital decreases)	(8.8)	(0.5)	n/a
Net cash used in financing activities	(8.8)	(74.6)	- 88%
Net increase (decrease) in cash and cash equivalents			
Cash at beginning of period	145.7	65.6	+ 122%
Cash at end of period	199.9	50.0	+ 300%
Net cash generated (used)	54.2	(15.6)	n/a
Free Cash Flow			
Free Cash Flow	62.9	59.2	+ 6%



Balance sheet

Balance Sheet EU GAAP - in € millions	March 31, 2010	December 31, 2009	Change	Change %
Non-current assets	2,926.3	2,995.3	(69.0)	- 2%
Current Assets	140.8	132.2	8.6	+ 6%
Cash and Cash Equivalents	199.9	145.7	54.2	+ 37%
Total Assets	3,267.0	3,273.2	(6.2)	- 0%
Total Equity	376.4	360.1	16.3	+ 5%
Loans and borrowings	2,289.5	2,291.5	(2.0)	- 0%
Derivative financial instruments	36.9	18.6	18.3	+ 98%
Other non-current Liabilities	54.8	94.2	(39.4)	- 42%
Non-Current Liabilities	2,381.2	2,404.3	(23.1)	- 1%
Current Portion of Long Term Debt	34.2	32.4	1.8	+ 5%
Trade payables	92.1	82.2	9.9	+ 12%
Accrued Expenses and Other Current Liabilities	257.9	272.5	(14.6)	- 5%
Deferred Revenue	105.6	105.1	0.5	+ 0%
Derivative Financial Instruments	19.6	16.6	3.0	+ 18%
Current tax liability	0.1	0.1	0.0	+ 72%
Current Liabilities	509.4	508.9	0.5	+ 0%
Total Equity and Liabilities	3,267.0	3,273.2	(6.2)	- 0%



Debt Maturity Profile

Debt Maturity Profile EU GAAP - in € millions	Total	Drawn	Available	Available until	Redemption	Maturity	Margin (Euribor+)
Term Loan A	77	77	-		Bullet	1-Aug-12	2.25%
Term Loan B1	69	69	-		Amortizing	2013 (*)	2.50%
Term Loan B2A	45	-	45	30-Jun-10	Amortizing		2.50%
Term Loan C	83	83	-		Bullet	1-Aug-15	2.75%
Term Loan D	453	453	-		Bullet	31-Dec-14	3.00%
Term Loan E1	329	329	-		Bullet	31-Mar-15	3.50%
Term Loan E2	90	-	90	30-Jun-10	Bullet	31-Mar-15	3.50%
Term Loan F	979	979	-		Bullet	31-Jul-17	3.75%
Revolver	175	-	175	30-Jun-14	Bullet	1-Aug-14	2.125%
Total	2,300	1,990	310				

(*) To be amortized over three equal instalments on January 31, 2013 / July 31, 2013 and January 31, 2014,



Financial Calendar 2010

Annual meeting of shareholders

- 28 April 2010: Annual meeting of shareholders

Q2 2010 results (*)

- 3 August 2010: Earnings release (5.45pm CET)
- 4 August 2010: Investor & Analyst conference call (3.00pm CET)

Q3 2010 results (*)

- 28 October 2010: Earnings release (5.45pm CET)
- 29 October 2010: Investor & Analyst conference call (4.00pm CET)

(*) These dates may be subject to change.



Telenet
Liersesteenweg 4
2800 Mechelen, Belgium
investors.telenet.be

Contact – Investor Relations

Vincent Bruyneel
Director Investor Relations & Group Treasurer
+ 32 (0)15 33 56 96
vincent.bruyneel@staff.telenet.be

Rob Goyens
Manager Investor Relations
+ 32 (0)15 33 30 54
rob.goyens@staff.telenet.be